

University of Miami School of Education & Human Development  
**MASTER OF SCIENCE IN EDUCATION M.S.ED.**  
**Enrollment Management Track Courses (33 credits)**

**REQUIREMENTS**

**ENROLLMENT MANAGEMENT – CORE (9 credits)**

EPS 748	Enrollment Management: Theory & Practice.....	3
EPS 749	Advanced Seminar in Enrollment Management .....	3
EPS 754	Practicum: Administration of Higher Education/ Enrollment Management .....	3

**FOUNDATIONS OF HIGHER EDUCATION (12 credits)**

EPS 737	Organization & Administration of Higher Education I.....	3
* EPS 742	Higher Education in the United States: From Harvard to the Present.....	3
* EPS 744	Student Diversity in American Higher Education.....	3
EPS 751	Seminar in Higher Education Administration: Contemporary Issues.....	3

**BUSINESS (3 credits) Choose 1, or as approved by advisor, or you may select alternate outside area**

MGT603	Leading Teams.....	3
MKT660	Foundations of Marketing Management.....	3
POL 501	Budget and Financial Management & Administration.....	3

**RESEARCH (6 credits) EPS 700 required, choose second course**

EPS 700	Quantitative Methods I .....	3
EPS 624	Essentials of Research in Social and Behavioral Sciences.....	3
EPS 625	Program Evaluation.....	3
EPS 714	Qualitative Methods I.....	3
EPS 717	Survey Research Methods .....	3

**ELECTIVES**

**(Choose 1 or as otherwise approved) (3 credits)**

ECO690	Essentials of Economic Theory.....	3
EPS 739	The Community College.....	3
EPS 740	Administration of Student Affairs.....	3
* EPS 741	Basic Skills in Counseling & Interviewing.....	3
EPS 743	Psychological Bases of Education.....	3
EPS 745	Organization & Administration of Higher Ed II: Governance, Leadership & Finance	3
** EPS 746	College Student Development: Theory, Research & Practice.....	3
EPS 747	Critical Issues in Student Affairs: The Law & Higher Education.....	3
** EPS 754	Practicum: Administration of Higher Education/ Student Life.....	3
EPS 755	Group Dynamics & Communication Skills.....	3
EPS 764	Workshop in Education: Administrative Issues & Problems in Higher Ed.....	3
EPS 765	Workshop in Education: Financing Higher Education.....	3
KIN 615	Practical Approach to Motivation & Ethical Decision Making.....	3
KIN 617	Creative Approaches to Problem Solving & Conflict Management.....	3

**A comprehensive exam** is administered at the end of the program’s required 33 credits **once annually**.

\*EPS 744 (Fall 2020) & \*EPS 742 (Fall 2021) are offered every other fall semester (*curriculum subject to modification*); \*EPS 741 (Spring 2020) and \*EPS 749 (Spring 2021) are offered every other spring semester.

\*\*To receive a post-graduate **Certificate in Student Life & Development**, add these two courses: EPS 746 College Student Development and EPS 754 Practicum: Administration of Higher Education/ Student Life & Development.

**Tuition for Graduate Studies**

Regular credit courses per credit hour: \$2,100 for 2019-2020